



Attachment 09 COST PROPOSAL

Deviation from the format or structure of this Cost Proposal may result in Offeror's proposal being deemed non-responsive.

Offeror is wholly responsible for ensuring figures and calculations submitted in Offeror's completed Cost Proposal are accurate, even if formulas have been provided by the Lead State as a courtesy.

An inclusion of cost or pricing information in any document other than this Cost Proposal may result in Offeror's proposal being deemed non-responsive.

All costs proposed by Offeror must also be inclusive of the NASPO ValuePoint administrative fee.

Proposed costs incorporated into a Master Agreement resulting from this RFP represent not-to-exceed pricing and minimum discounts, where applicable. Except as permitted below, pricing offered to Participating Entities and Purchasing Entities must be no higher than pricing set forth in the Master Agreement.

Costs for Category 1 – Risk Assessment and Mitigation Services

If you are proposing to provide **Risk Assessment and Mitigation Services**, complete and submit this section.

Offerors must provide the fully burdened rates for the three roles below. Rates which must include, **but not be limited to**, all operating and personnel expenses, such as: overhead, salaries, administrative expenses, profit, and supplies.

These three roles have been identified as the most used roles for this category. For evaluation purposes, the Category hourly rates will be averaged.

Offerors may provide additional roles in the Value-Add Roles Matrix below but the costs for those roles will not be included in the evaluation of cost. If you wish to propose any Value-Added Services related to Category 1, please enter the hourly rate and attach a detailed description for each Value-Added Role/Service.

Category 1. Risk Assessment & Mitigation Roles	Hourly Rate
1. Security/Technology Senior Analyst Role	\$ 80.70
2. Business Process/ Risk Management Senior Consultant Role	\$ 85.63
3. Project Manager	\$ 117.99

Category 1. Value Add Roles/Services	Rate
1. Incident Response Lead / Manager	\$ 136.11
2. SOC Analysts (Tier 1)	\$ 50.75
3. SOC Analysts (Tier 2)	\$ 57.61
4. SOC Analysts (Tier 3)	\$ 67.03

**Request for Proposals for
CYBERSECURITY AND INFORMATION SECURITY SERVICES**

Issued by the **State of Idaho**
Solicitation Number RFP#928



5. Digital Forensics Specialist	\$ 92.75
6. Threat Intelligence Analyst	\$ 80.70
7. Cybersecurity Engineer	\$ 113.84
8. Malware Analyst	\$ 80.70
9. Security Operations Center (SOC) Lead	\$ 82.31

(add additional rows if needed)

Costs for Category 2 – Incident Response Services

If you are Proposing to provide **Incident Response Services**, complete and submit this section.

Offerors must provide the fully burdened rates for the three roles below. Rates which must include, **but not be limited to**, all operating and personnel expenses, such as: overhead, salaries, administrative expenses, profit, and supplies.

These three roles have been identified as the most used roles for this category. For evaluation purposes, the Category hourly rates will be averaged.

Offerors may provide additional roles in the Value-Add Roles Matrix below but the costs for those roles will not be included in the evaluation of cost. If you wish to propose any Value-Added Services related to Category 2, please enter the hourly rate and attach a detailed description for each Value-Added Role/Service.

<u>Category 2. Incident Response Services Roles</u>	<u>Hourly Rate</u>
1. Forensics Incident Investigator	\$ 96.46
2. Business Process/ Risk Management Senior Consultant	\$ 101.10
3. Project Manager	\$ 135.56

<u>Category 2. Value Add Roles/Services</u>	<u>Rate</u>
1. Cyber Risk Analyst / Assessor	\$ 80.70
2. Penetration Tester (Red Team)	\$ 101.48
3. Information Security Architect	\$ 122.94
4. Security Compliance Analyst (e.g., NIST, ISO, HIPAA)	\$ 61.38
5. Governance, Risk, and Compliance (GRC) Consultant	\$ 75.69
6. Cloud Security Specialist	\$ 91.92